

AGENDA

BROADBAND COMMITTEE TUESDAY, MARCH 9, 2021 ONLINE INTERACTIVE BY ZOOM 6:30 p.m.

This meeting of the Union Broadband Committee is organized as an initial discussion with LCI's Alan Hinsey, Marketing Director, and Randal Manning, Vice President, on the subject of potential teaming arrangements between Union and LCI for the purpose of building out LCI's fiber optic network to provide high-speed Internet access to all Union residents.

Other standard agenda items are postponed, in order to allow complete focus on this discussion.

List of discussion topics (precoordinated with LCI):

1. What other municipalities have you worked with in similar situations, and how were the arrangements structured?
2. Current LCI fiber network metrics in Union:
 - How many road miles of fiber has LCI installed in Union to date (including the recent Cares Act miles)?
 - How many addresses does the current network pass by?
 - How many of those have signed on for fiber access?
 - What are the typical connection fees (or range of fees) that you have encountered up to this point? And what is the cost to the user for on-site equipment (the fiber equivalent of a modem)? Are there any other start-of-service costs besides the connection fee and the on-site equipment?
3. How could we structure a teaming arrangement with LCI that would lead to complete coverage in the town?
4. What can you tell us about grant opportunities that you're aware of?
5. We have a substantial number of low-income families in Union. Can you think of a way to structure a very-low-cost service option for them?